

**DIR-CPO-5021**  
**End-User IT Outsourcing (Managed Services)**  
**PRICING SHEET**  
**WEB-HED TECHNOLOGIES, INC. DBA WEBHEAD**

<b>SERVICE Description</b>	<b>Part / Svc #</b>	<b>MSRP COST EACH/Per Unit</b>	<b>DIR Cust Discount % from MSRP</b>	<b>DIR Cust Price EACH/Per Unit</b>	<b>Svc Zone</b>
<b>WEBSITE DESIGN/DEVELOPMENT</b>					
Project Management - Senior	Hourly	\$135.00	9.75%	\$121.84	All
Project Management - Mid	Hourly	\$124.20	9.75%	\$112.09	All
Graphic Design/Development	Hourly	\$91.80	9.75%	\$82.85	All
Interaction Design	Hourly	\$127.44	9.75%	\$115.01	All
Website Design/Development	Hourly	\$135.00	9.75%	\$121.84	All
Application Design/Development	Hourly	\$135.00	9.75%	\$121.84	All
GIS Development	Hourly	\$135.00	9.75%	\$121.84	All
Database Design/Development	Hourly	\$162.00	9.75%	\$146.21	All
Sharepoint Development	Hourly	\$124.20	9.75%	\$112.09	All
User Experience Developer	Hourly	\$86.40	9.75%	\$77.98	All
Multimedia Development	Hourly	\$135.00	9.75%	\$121.84	All
Enterprise Architect Development	Hourly	\$162.00	9.75%	\$146.21	All
<b>HOSTING &amp; CLOUD HOSTING SERVICES</b>					
Web Hosting	Hourly	\$81.00	9.75%	\$73.10	All
<b>BUSINESS TOOLS</b>					
Monthly Activity Reports	Hourly	\$81.00	9.75%	\$73.10	All
Website Traffic Analytics	Hourly	\$108.00	9.75%	\$97.47	All
Disaster Recovery	Hourly	\$145.80	9.75%	\$131.58	All
Security Assessment	Hourly	\$135.00	9.75%	\$121.84	All
<b>DOMAIN NAME (DNS) MANAGEMENT</b>					
DNS Management	Hourly	\$81.00	9.75%	\$71.81	All
<b>EMAIL HOSTING</b>					
Email Configuration	Hourly	\$59.40	9.75%	\$53.61	All
<b>ACCESSIBILITY</b>					
Web Developer	Hourly	\$108.00	9.75%	\$97.47	All
508 Compliance Specialist	Hourly	\$118.80	9.75%	\$107.22	All
Quality Assurance Tester	Hourly	\$102.60	9.75%	\$92.60	All
Web Developer	Hourly	\$108.00	9.75%	\$97.47	All
<b>WEB CONTENT MANAGEMENT</b>					
Web Content Administrator	Hourly	\$135.00	9.75%	\$121.84	All
Web Content Analyst	Hourly	\$118.80	9.75%	\$107.22	All
<b>MAINTENANCE, TRAINING AND SUPPORT</b>					
Web Support Maintenance	Hourly	\$102.60	9.75%	\$92.60	All
Application Maintenance	Hourly	\$102.60	9.75%	\$92.60	All
Documentation	Hourly	\$70.20	9.75%	\$63.36	All
Technical Writer	Hourly	\$81.00	9.75%	\$73.10	All
Network Administrator	Hourly	\$96.12	9.75%	\$86.75	All
Trainer	Hourly	\$59.40	9.75%	\$53.61	All
IT Support	Hourly	\$91.80	9.75%	\$82.85	All